

MD ANALYSIS

CA 1 May Analysis

GAT Constitutional Area 1 Leader: Open

July 2020 to May 2021 (11 months) Results

CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	145	106	67	55	115
Charter Members	4425	3396	2197	1969	3447
New Members	25652	23303	22681	19065	16336
Drops	35567	37922	31840	30041	30660
Net Growth	-2351	-8014	-3906	-6127	-8231

May (Only Results)

CA 1	May-18	May-19	May-20	May-21
New Clubs	11	10	1	15
Charter Members	333	308	46	392
New Members	2140	1876	611	2035
Drops	3950	3173	2257	2882
Net Growth	-1194	-789	-1428	-179

Statement for 4th Quarter Results(previous 3 years)

CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
New Clubs	64	45	31
Charter Members	1824	1270	830
New Members	11293	7405	2465
Drops	18103	14661	12550
Net Growth	-3846	-5126	-8529

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	0	0	0	9	8
		Charter Members	0	0	0	336	230
		New Members	0	0	0	2061	1837
		Drops	0	0	0	3115	3190
		Net Growth	0	0	0	-441	-908
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	4
		New Members	0	0	0	208	175
		Drops	0	0	0	426	497
		Net Growth	0	0	0	-142	-291
8	Louisiana	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	28	18
		New Members	0	0	0	208	179
		Drops	0	0	0	371	505
		Net Growth	0	0	0	-101	-274
16	New Jersey	New Clubs	1	3	3	0	0
		Charter Members	27	86	82	0	0
		New Members	369	341	387	0	0
		Drops	526	495	431	0	0
		Net Growth	-87	-19	114	0	0
20	Bermuda New York	New Clubs	7	6	3	0	0
		Charter Members	182	177	137	0	0
		New Members	1130	982	1086	0	0
		Drops	1422	1550	1356	0	0
		Net Growth	11	-290	23	0	0
22	Delaware District Of Columbia Maryland	New Clubs	3	1	0	0	0
		Charter Members	111	51	1	0	0
		New Members	499	459	443	0	0
		Drops	578	743	539	0	0
		Net Growth	81	-173	-38	0	0
23	Connecticut	New Clubs	2	5	0	0	0
		Charter Members	72	100	14	0	0
		New Members	351	328	318	0	0
		Drops	477	529	494	0	0
		Net Growth	-20	-68	-137	0	0
33	Massachusetts	New Clubs	3	0	0	0	0
		Charter Members	93	4	6	0	0
		New Members	541	521	483	0	0
		Drops	670	718	677	0	0
		Net Growth	33	-132	-141	0	0
44	New Hampshire	New Clubs	2	2	1	0	0
		Charter Members	43	55	28	0	0
		New Members	198	177	160	0	0
		Drops	262	224	149	0	0
		Net Growth	-5	17	56	0	0
42	Rhode Island	New Clubs	1	0	0	0	0
		Charter Members	22	0	1	0	0
		New Members	78	70	72	0	0
		Drops	75	92	57	0	0
		Net Growth	28	-16	19	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	85	76	76	0	0
		Drops	143	96	98	0	0
		Net Growth	-48	-7	-8	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	0	0
		New Members	163	139	134	0	0
		Drops	175	167	154	0	0
		Net Growth	2	-19	0	0	0
Total	New Clubs	19	17	7	10	9	
	Charter Members	550	473	272	366	252	
	New Members	3414	3093	3159	2477	2191	
	Drops	4328	4614	3955	3912	4192	
	Net Growth	-5	-707	-112	-684	-1473	

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
2	Texas	New Clubs	0	0	0	0
		Charter Members	0	0	4	18
		New Members	0	0	78	287
		Drops	0	0	155	223
		Net Growth	0	0	-37	111
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	7	11
		Drops	0	0	17	51
		Net Growth	0	0	-10	-38
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	4	24
		Drops	0	0	16	38
		Net Growth	0	0	-11	-12
16	New Jersey	New Clubs	0	1	0	0
		Charter Members	0	26	0	0
		New Members	33	29	0	0
		Drops	42	72	0	0
		Net Growth	-8	-15	0	0
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	3	3	0	0
		New Members	65	90	0	0
		Drops	149	121	0	0
		Net Growth	-73	-16	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	48	36	0	0
		Drops	51	50	0	0
		Net Growth	0	-10	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	7	0	0	0
		New Members	21	30	0	0
		Drops	57	31	0	0
		Net Growth	-27	6	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	51	50	0	0
		Drops	70	89	0	0
		Net Growth	-17	-33	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	18	0	0
		Drops	17	18	0	0
		Net Growth	-1	2	0	0

			May-18	May-19	May-20	May-21
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	8	0	0
		Drops	19	8	0	0
		Net Growth	-12	0	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	11	0	0
		Drops	3	27	0	0
		Net Growth	1	-15	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	20	9	0	0
		Drops	17	13	0	0
		Net Growth	3	-4	0	0
Total		New Clubs	0	1	0	0
		Charter Members	10	30	4	19
		New Members	264	281	89	322
		Drops	425	429	188	312
		Net Growth	-134	-85	-58	61

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
2	Texas	New Clubs	0	0	3
		Charter Members	0	0	71
		New Members	0	0	284
		Drops	0	0	1048
		Net Growth	0	0	-613
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	19
		Drops	0	0	93
		Net Growth	0	0	-73
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	3
		New Members	0	0	12
		Drops	0	0	95
		Net Growth	0	0	-78
16	New Jersey	New Clubs	1	3	0
		Charter Members	34	68	0
		New Members	141	163	0
		Drops	232	261	0
		Net Growth	-49	-24	0
20	Bermuda New York	New Clubs	2	1	0
		Charter Members	53	27	0
		New Members	496	404	0
		Drops	955	586	0
		Net Growth	-364	-119	0
22	Delaware District Of Columbia Maryland	New Clubs	0	1	0
		Charter Members	4	27	0
		New Members	234	177	0
		Drops	301	258	0
		Net Growth	-54	-36	0
23	Connecticut	New Clubs	4	0	0
		Charter Members	114	2	0
		New Members	255	126	0
		Drops	223	234	0
		Net Growth	164	-96	0
33	Massachusetts	New Clubs	1	1	0
		Charter Members	24	26	0
		New Members	220	162	0
		Drops	341	363	0
		Net Growth	-79	-160	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	101	54	0
		Drops	148	103	0
		Net Growth	-36	-43	0

			2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
42	Rhode Island	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	39	26	0
		Drops	74	39	0
		Net Growth	-11	-12	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	40	37	0
		Drops	56	89	0
		Net Growth	-14	-48	0
41	Maine	New Clubs	1	1	0
		Charter Members	21	20	0
		New Members	70	43	0
		Drops	90	87	0
		Net Growth	3	-23	0
Total		New Clubs	10	7	3
		Charter Members	271	171	74
		New Members	1596	1192	315
		Drops	2420	2020	1236
		Net Growth	-440	-561	-764

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	0	0	0	7	19
		Charter Members	0	0	0	288	701
		New Members	0	0	0	1790	1300
		Drops	0	0	0	2320	2586
		Net Growth	0	0	0	-8	-386
13	Ohio	New Clubs	2	1	1	0	0
		Charter Members	67	37	38	0	0
		New Members	821	663	645	0	0
		Drops	1222	1175	1007	0	0
		Net Growth	-266	-381	-247	0	0
14	Pennsylvania Unknown	New Clubs	5	9	3	0	0
		Charter Members	145	271	77	0	0
		New Members	1130	1197	1085	0	0
		Drops	1715	1934	1709	0	0
		Net Growth	-327	-317	-404	0	0
21	Arizona	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	28	180
		New Members	0	0	0	251	251
		Drops	0	0	0	426	512
		Net Growth	0	0	0	-77	1
24	Virginia	New Clubs	1	3	3	0	0
		Charter Members	30	156	90	0	0
		New Members	515	506	442	0	0
		Drops	786	762	666	0	0
		Net Growth	-152	-30	-86	0	0
29	West Virginia	New Clubs	1	1	1	0	0
		Charter Members	25	21	22	0	0
		New Members	287	224	276	0	0
		Drops	450	413	332	0	0
		Net Growth	-105	-138	-7	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	75	50
		Drops	0	0	0	87	79
		Net Growth	0	0	0	10	-22
50	Hawaii	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	2
		New Members	0	0	0	102	166
		Drops	0	0	0	157	123
		Net Growth	0	0	0	-32	72
46	California Nevada	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	44
		New Members	0	0	0	100	88
		Drops	0	0	0	164	142
		Net Growth	0	0	0	-55	-1
Total		New Clubs	9	14	8	7	25
		Charter Members	267	485	227	320	927
		New Members	2753	2590	2448	2318	1855
		Drops	4173	4284	3714	3154	3442
		Net Growth	-850	-866	-744	-162	-336

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
4	California	New Clubs	0	0	0	3
		Charter Members	0	0	6	102
		New Members	0	0	48	143
		Drops	0	0	184	189
		Net Growth	0	0	-108	68
13	Ohio	New Clubs	0	0	0	0
		Charter Members	0	5	0	0
		New Members	71	56	0	0
		Drops	133	137	0	0
		Net Growth	-45	-71	0	0
14	Pennsylvania Unknown	New Clubs	0	1	0	0
		Charter Members	0	26	0	0
		New Members	108	76	0	0
		Drops	211	150	0	0
		Net Growth	-90	-42	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	7	26
		Drops	0	0	78	54
		Net Growth	0	0	-69	-25
24	Virginia	New Clubs	1	0	0	0
		Charter Members	29	0	0	0
		New Members	45	37	0	0
		Drops	67	61	0	0
		Net Growth	10	-22	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	29	41	0	0
		Drops	49	33	0	0
		Net Growth	-17	8	0	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	9
		Drops	0	0	10	6
		Net Growth	0	0	-7	3
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	2	12
		Drops	0	0	16	5
		Net Growth	0	0	-13	8
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	1	6
		Drops	0	0	14	11
		Net Growth	0	0	-13	-4
Total		New Clubs	1	1	0	3
		Charter Members	29	31	6	103
		New Members	253	210	60	196
		Drops	460	381	302	265
		Net Growth	-142	-127	-210	50

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
4	California	New Clubs	0	0	4
		Charter Members	0	0	130
		New Members	0	0	199
		Drops	0	0	1163
		Net Growth	0	0	-750
13	Ohio	New Clubs	0	0	0
		Charter Members	2	8	0
		New Members	322	227	0
		Drops	512	369	0
		Net Growth	-145	-123	0
14	Pennsylvania Unknown	New Clubs	7	5	0
		Charter Members	155	120	0
		New Members	548	374	0
		Drops	920	782	0
		Net Growth	-151	-243	0
21	Arizona	New Clubs	0	0	4
		Charter Members	0	0	125
		New Members	0	0	30
		Drops	0	0	296
		Net Growth	0	0	-108
24	Virginia	New Clubs	2	0	0
		Charter Members	59	3	0
		New Members	205	127	0
		Drops	310	310	0
		Net Growth	-12	-168	0
29	West Virginia	New Clubs	1	0	0
		Charter Members	22	1	0
		New Members	118	97	0
		Drops	189	159	0
		Net Growth	-40	-57	0
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	9
		Drops	0	0	47
		Net Growth	0	0	-36
50	Hawaii	New Clubs	0	0	1
		Charter Members	0	0	16
		New Members	0	0	16
		Drops	0	0	132
		Net Growth	0	0	-91
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	15
		Drops	0	0	56
		Net Growth	0	0	-33

		2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
Total	New Clubs	10	5	9
	Charter Members	238	132	271
	New Members	1193	825	269
	Drops	1931	1620	1694
	Net Growth	-348	-591	-1018

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	5	4	1	0	0
		Charter Members	146	125	45	0	0
		New Members	974	877	976	0	0
		Drops	1413	1551	1298	0	0
		Net Growth	-151	-447	-146	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	1	3
		Charter Members	0	0	0	36	69
		New Members	0	0	0	377	205
		Drops	0	0	0	603	407
		Net Growth	0	0	0	-134	-98
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	3	11
		Charter Members	0	0	0	79	308
		New Members	0	0	0	1145	742
		Drops	0	0	0	1564	1612
		Net Growth	0	0	0	-209	-457
11	Michigan	New Clubs	3	2	3	0	0
		Charter Members	118	107	81	0	0
		New Members	813	796	795	0	0
		Drops	1167	1187	1028	0	0
		Net Growth	-137	-159	-47	0	0
25	Indiana	New Clubs	2	0	0	0	0
		Charter Members	69	11	6	0	0
		New Members	698	652	684	0	0
		Drops	1034	1079	848	0	0
		Net Growth	-211	-334	-80	0	0
43	Kentucky	New Clubs	4	0	1	0	0
		Charter Members	100	3	21	0	0
		New Members	360	290	299	0	0
		Drops	625	634	595	0	0
		Net Growth	-107	-276	-247	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	94	103	88	0	0
		Drops	153	131	128	0	0
		Net Growth	-51	-19	-10	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	214	0
		Drops	0	0	0	336	0
		Net Growth	0	0	0	-89	0
Total		New Clubs	14	6	5	4	14
		Charter Members	433	249	153	116	377
		New Members	2939	2718	2842	1736	947
		Drops	4392	4582	3897	2503	2019
		Net Growth	-657	-1235	-530	-432	-555

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
1	Illinois	New Clubs	1	0	0	0
		Charter Members	24	4	0	0
		New Members	73	70	0	0
		Drops	184	144	0	0
		Net Growth	-81	-65	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	1
		Charter Members	0	0	1	22
		New Members	0	0	6	8
		Drops	0	0	51	31
		Net Growth	0	0	-43	2
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	41	78
		Drops	0	0	128	124
		Net Growth	0	0	-81	-38
11	Michigan	New Clubs	0	0	0	0
		Charter Members	2	7	0	0
		New Members	70	49	0	0
		Drops	127	145	0	0
		Net Growth	-29	-57	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	8	0	0	0
		New Members	71	76	0	0
		Drops	163	94	0	0
		Net Growth	-82	-16	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	39	24	0	0
		Drops	47	57	0	0
		Net Growth	-3	-29	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	9	0	0
		Drops	11	15	0	0
		Net Growth	-2	-6	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	11	0
		Drops	0	0	34	0
		Net Growth	0	0	-21	0
Total		New Clubs	1	0	0	1
		Charter Members	34	11	1	24
		New Members	262	228	58	86
		Drops	532	455	213	155
		Net Growth	-197	-173	-145	-36

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
1	Illinois	New Clubs	3	1	0
		Charter Members	92	26	0
		New Members	377	307	0
		Drops	795	568	0
		Net Growth	-275	-192	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	43
		Drops	0	0	189
		Net Growth	0	0	-138
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	0	0	133
		Drops	0	0	661
		Net Growth	0	0	-494
11	Michigan	New Clubs	0	1	0
		Charter Members	14	35	0
		New Members	388	249	0
		Drops	571	499	0
		Net Growth	-113	-163	0
25	Indiana	New Clubs	2	0	0
		Charter Members	50	2	0
		New Members	350	308	0
		Drops	519	389	0
		Net Growth	-85	-49	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	202	90	0
		Drops	232	206	0
		Net Growth	-16	-112	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	61	23	0
		Drops	61	64	0
		Net Growth	1	-38	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	95
		Net Growth	0	0	-65
Total		New Clubs	5	2	0
		Charter Members	157	63	8
		New Members	1378	977	200
		Drops	2178	1726	945
		Net Growth	-488	-554	-697

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
5	North Dakota Saskatchewan South Dakota	New Clubs	1	0	0	0	0
		Charter Members	27	0	3	0	0
		New Members	375	325	246	0	0
		Drops	488	521	425	0	0
		Net Growth	-54	-145	-144	0	0
5M	Manitoba Minnesota Ontario	New Clubs	5	4	1	0	0
		Charter Members	130	102	44	0	0
		New Members	1129	1176	1064	0	0
		Drops	1331	1489	1410	0	0
		Net Growth	44	-73	-152	0	0
9	Iowa	New Clubs	2	1	1	0	0
		Charter Members	64	28	38	0	0
		New Members	649	478	458	0	0
		Drops	812	806	752	0	0
		Net Growth	-47	-221	-184	0	0
14	Pennsylvania Unknown	New Clubs	0	0	0	5	10
		Charter Members	0	0	0	127	287
		New Members	0	0	0	903	747
		Drops	0	0	0	1342	1632
		Net Growth	0	0	0	-210	-499
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	12	2
		New Members	0	0	0	336	286
		Drops	0	0	0	651	616
		Net Growth	0	0	0	-241	-253
27	Wisconsin	New Clubs	1	3	2	0	0
		Charter Members	23	74	50	0	0
		New Members	1271	1095	1122	0	0
		Drops	1512	1603	1374	0	0
		Net Growth	-97	-304	-83	0	0
29	West Virginia	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	48	30
		New Members	0	0	0	208	191
		Drops	0	0	0	429	292
		Net Growth	0	0	0	-129	-41
Total		New Clubs	9	8	4	6	11
		Charter Members	244	204	135	187	319
		New Members	3424	3074	2890	1447	1224
		Drops	4143	4419	3961	2422	2540
		Net Growth	-154	-743	-563	-580	-793

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	23	0	0
		Drops	54	38	0	0
		Net Growth	-28	-9	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	119	97	0	0
		Drops	161	119	0	0
		Net Growth	-5	-18	0	0
9	Iowa	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	39	28	0	0
		Drops	82	70	0	0
		Net Growth	-18	-39	0	0
14	Pennsylvania Unknown	New Clubs	0	0	0	2
		Charter Members	0	0	0	36
		New Members	0	0	17	94
		Drops	0	0	91	207
		Net Growth	0	0	-71	-56
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	0	4	42
		Drops	0	0	36	68
		Net Growth	0	0	-27	-9
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	4	1	0	0
		New Members	78	93	0	0
		Drops	204	162	0	0
		Net Growth	-115	-62	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	6	20
		Drops	0	0	28	21
		Net Growth	0	0	-20	-1
Total		New Clubs	2	0	0	2
		Charter Members	52	1	1	36
		New Members	259	241	27	156
		Drops	501	389	155	296
		Net Growth	-166	-128	-118	-66

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	132	53	0
		Drops	206	183	0
		Net Growth	-66	-119	0
5M	Manitoba Minnesota Ontario	New Clubs	2	0	0
		Charter Members	56	3	0
		New Members	527	333	0
		Drops	777	610	0
		Net Growth	-145	-247	0
9	Iowa	New Clubs	2	2	0
		Charter Members	55	48	0
		New Members	202	138	0
		Drops	374	346	0
		Net Growth	-105	-143	0
14	Pennsylvania Unknown	New Clubs	0	0	4
		Charter Members	0	0	78
		New Members	0	0	70
		Drops	0	0	476
		Net Growth	0	0	-309
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	5
		New Members	0	0	33
		Drops	0	0	233
		Net Growth	0	0	-174
27	Wisconsin	New Clubs	1	1	0
		Charter Members	28	25	0
		New Members	460	326	0
		Drops	763	576	0
		Net Growth	-233	-193	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	26
		Drops	0	0	128
		Net Growth	0	0	-95
Total		New Clubs	5	3	4
		Charter Members	139	76	87
		New Members	1321	850	129
		Drops	2120	1715	837
		Net Growth	-549	-702	-578

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
1	Illinois	New Clubs	0	0	0	1	7
		Charter Members	0	0	0	34	206
		New Members	0	0	0	785	580
		Drops	0	0	0	1206	1322
		Net Growth	0	0	0	-299	-411
12	Tennessee	New Clubs	4	3	1	0	0
		Charter Members	110	142	29	0	0
		New Members	513	485	466	0	0
		Drops	701	740	640	0	0
		Net Growth	-29	-40	-106	0	0
18	Georgia	New Clubs	0	1	1	0	0
		Charter Members	5	30	29	0	0
		New Members	422	313	328	0	0
		Drops	696	592	536	0	0
		Net Growth	-222	-209	-145	0	0
27	Wisconsin	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	6	117
		New Members	0	0	0	1007	937
		Drops	0	0	0	1337	1381
		Net Growth	0	0	0	-229	-239
30	Mississippi	New Clubs	2	1	0	0	0
		Charter Members	60	29	10	0	0
		New Members	184	229	146	0	0
		Drops	330	372	224	0	0
		Net Growth	-52	-85	-36	0	0
31	North Carolina	New Clubs	6	1	2	0	0
		Charter Members	177	31	51	0	0
		New Members	499	383	379	0	0
		Drops	756	858	644	0	0
		Net Growth	7	-382	-148	0	0
32	South Carolina	New Clubs	4	0	2	0	0
		Charter Members	114	1	69	0	0
		New Members	297	289	243	0	0
		Drops	451	435	386	0	0
		Net Growth	4	-101	-43	0	0
34	Alabama	New Clubs	0	1	2	0	0
		Charter Members	12	44	51	0	0
		New Members	237	230	274	0	0
		Drops	491	408	318	0	0
		Net Growth	-216	-102	21	0	0
35	Aruba Bahamas Florida	New Clubs	6	4	4	0	0
		Charter Members	231	110	139	0	0
		New Members	591	540	565	0	0
		Drops	970	1080	748	0	0
		Net Growth	29	-273	105	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	3	0	0
		Charter Members	0	38	76	0	0
		New Members	0	124	337	0	0
		Drops	0	454	442	0	0
		Net Growth	0	-278	9	0	0

			2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
60	Various	New Clubs	1	2	2	0	0
		Charter Members	23	70	61	0	0
		New Members	301	124	187	0	0
		Drops	271	301	318	0	0
		Net Growth	76	-86	-11	0	0
10	Michigan	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	22	1
		New Members	0	0	0	86	55
		Drops	0	0	0	153	105
		Net Growth	0	0	0	-30	-42
Total	New Clubs	23	14	17	2	12	
	Charter Members	732	495	515	62	324	
	New Members	3044	2717	2925	1878	1572	
	Drops	4666	5240	4256	2696	2808	
	Net Growth	-403	-1556	-354	-558	-692	

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
1	Illinois	New Clubs	0	0	0	0
		Charter Members	0	0	1	9
		New Members	0	0	21	62
		Drops	0	0	120	125
		Net Growth	0	0	-94	-14
12	Tennessee	New Clubs	0	1	0	0
		Charter Members	1	25	0	0
		New Members	60	45	0	0
		Drops	78	43	0	0
		Net Growth	-14	27	0	0
18	Georgia	New Clubs	0	1	0	0
		Charter Members	1	24	0	0
		New Members	46	21	0	0
		Drops	42	42	0	0
		Net Growth	9	4	0	0
27	Wisconsin	New Clubs	0	0	0	1
		Charter Members	0	0	0	14
		New Members	0	0	28	110
		Drops	0	0	85	150
		Net Growth	0	0	-53	-11
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	9	0	0
		Drops	28	25	0	0
		Net Growth	-12	-16	0	0
31	North Carolina	New Clubs	0	1	0	0
		Charter Members	0	25	0	0
		New Members	23	32	0	0
		Drops	83	78	0	0
		Net Growth	-52	-20	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	31	30	0	0
		Drops	42	39	0	0
		Net Growth	-5	-2	0	0
34	Alabama	New Clubs	0	1	0	0
		Charter Members	1	30	0	0
		New Members	24	26	0	0
		Drops	51	17	0	0
		Net Growth	-23	42	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	2	2	0	0
		New Members	52	45	0	0
		Drops	112	69	0	0
		Net Growth	-53	-14	0	0

			May-18	May-19	May-20	May-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	0	0
		Charter Members	10	24	0	0
		New Members	49	37	0	0
		Drops	100	34	0	0
		Net Growth	-38	31	0	0
60	Various	New Clubs	0	0	0	0
		Charter Members	10	0	0	0
		New Members	15	8	0	0
		Drops	23	44	0	0
		Net Growth	2	-32	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	1	5
		Drops	0	0	10	6
		Net Growth	0	0	-9	0
Total		New Clubs	0	5	0	1
		Charter Members	26	130	1	24
		New Members	316	253	50	177
		Drops	559	391	215	281
		Net Growth	-186	20	-156	-25

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
1	Illinois	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	60
		Drops	0	0	569
		Net Growth	0	0	-492
12	Tennessee	New Clubs	1	1	0
		Charter Members	28	29	0
		New Members	260	138	0
		Drops	357	255	0
		Net Growth	-56	-79	0
18	Georgia	New Clubs	1	1	0
		Charter Members	24	27	0
		New Members	188	114	0
		Drops	197	207	0
		Net Growth	32	-51	0
27	Wisconsin	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	128
		Drops	0	0	486
		Net Growth	0	0	-325
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	91	39	0
		Drops	164	142	0
		Net Growth	-70	-98	0
31	North Carolina	New Clubs	0	2	0
		Charter Members	2	50	0
		New Members	179	116	0
		Drops	375	293	0
		Net Growth	-176	-109	0
32	South Carolina	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	143	70	0
		Drops	195	172	0
		Net Growth	-35	-85	0
34	Alabama	New Clubs	0	1	0
		Charter Members	1	32	0
		New Members	117	81	0
		Drops	155	89	0
		Net Growth	-29	30	0
35	Aruba Bahamas Florida	New Clubs	2	1	0
		Charter Members	50	48	0
		New Members	339	194	0
		Drops	557	551	0
		Net Growth	-111	-268	0

			2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	1	5	0
		Charter Members	37	123	0
		New Members	190	193	0
		Drops	333	175	0
		Net Growth	-91	165	0
60	Various	New Clubs	2	1	0
		Charter Members	68	28	0
		New Members	129	108	0
		Drops	202	140	0
		Net Growth	11	3	0
10	Michigan	New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	0	0	4
		Drops	0	0	63
		Net Growth	0	0	-35
Total		New Clubs	7	12	1
		Charter Members	211	337	24
		New Members	1636	1053	192
		Drops	2535	2024	1118
		Net Growth	-525	-492	-852

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
2	Texas	New Clubs	26	18	12	0	0
		Charter Members	750	598	399	0	0
		New Members	2955	2636	2486	0	0
		Drops	4265	4349	3339	0	0
		Net Growth	-233	-807	-151	0	0
3	Oklahoma	New Clubs	1	0	0	0	0
		Charter Members	23	8	0	0	0
		New Members	317	336	298	0	0
		Drops	502	522	421	0	0
		Net Growth	-125	-132	-94	0	0
7	Arkansas	New Clubs	0	1	0	0	0
		Charter Members	0	26	1	0	0
		New Members	308	269	248	0	0
		Drops	442	402	378	0	0
		Net Growth	-92	-68	-104	0	0
8	Louisiana	New Clubs	0	1	0	0	0
		Charter Members	3	27	24	0	0
		New Members	324	241	303	0	0
		Drops	495	474	402	0	0
		Net Growth	-136	-186	-43	0	0
16	New Jersey	New Clubs	0	0	0	2	2
		Charter Members	0	0	0	52	54
		New Members	0	0	0	230	202
		Drops	0	0	0	424	376
		Net Growth	0	0	0	-68	-46
20	Bermuda New York	New Clubs	0	0	0	4	7
		Charter Members	0	0	0	151	182
		New Members	0	0	0	875	700
		Drops	0	0	0	1420	1257
		Net Growth	0	0	0	-249	-269
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1	1
		Charter Members	0	0	0	39	75
		New Members	0	0	0	330	239
		Drops	0	0	0	605	577
		Net Growth	0	0	0	-175	-213
26	Missouri	New Clubs	3	1	1	0	0
		Charter Members	88	31	33	0	0
		New Members	749	618	497	0	0
		Drops	968	963	905	0	0
		Net Growth	-48	-241	-300	0	0
Total		New Clubs	30	21	13	7	10
		Charter Members	864	690	457	242	311
		New Members	4653	4100	3832	1435	1141
		Drops	6672	6710	5445	2449	2210
		Net Growth	-634	-1434	-692	-492	-528

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
2	Texas	New Clubs	3	1	0	0
		Charter Members	74	43	0	0
		New Members	231	244	0	0
		Drops	413	296	0	0
		Net Growth	-85	11	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	27	17	0	0
		Drops	62	33	0	0
		Net Growth	-32	-16	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	22	23	0	0
		Drops	25	30	0	0
		Net Growth	2	-6	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	30	0	0
		Drops	80	41	0	0
		Net Growth	-57	-11	0	0
16	New Jersey	New Clubs	0	0	1	0
		Charter Members	0	0	25	0
		New Members	0	0	10	19
		Drops	0	0	23	45
		Net Growth	0	0	12	-24
20	Bermuda New York	New Clubs	0	0	0	2
		Charter Members	0	0	1	53
		New Members	0	0	32	70
		Drops	0	0	137	90
		Net Growth	0	0	-93	43
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1
		Charter Members	0	0	0	47
		New Members	0	0	4	29
		Drops	0	0	34	59
		Net Growth	0	0	-26	19
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	44	38	0	0
		Drops	79	47	0	0
		Net Growth	-31	-3	0	0
Total		New Clubs	3	1	1	3
		Charter Members	74	44	26	100
		New Members	347	352	46	118
		Drops	659	447	194	194
		Net Growth	-203	-25	-107	38

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
2	Texas	New Clubs	10	5	0
		Charter Members	273	182	0
		New Members	1255	737	0
		Drops	1809	1412	0
		Net Growth	-173	-415	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	109	75	0
		Drops	189	201	0
		Net Growth	-68	-117	0
7	Arkansas	New Clubs	0	1	0
		Charter Members	0	27	0
		New Members	124	112	0
		Drops	199	155	0
		Net Growth	-63	-9	0
8	Louisiana	New Clubs	2	0	0
		Charter Members	86	1	0
		New Members	101	111	0
		Drops	289	172	0
		Net Growth	-96	-57	0
16	New Jersey	New Clubs	0	0	2
		Charter Members	0	0	51
		New Members	0	0	37
		Drops	0	0	337
		Net Growth	0	0	-242
20	Bermuda New York	New Clubs	0	0	1
		Charter Members	0	0	37
		New Members	0	0	175
		Drops	0	0	631
		Net Growth	0	0	-376
22	Delaware District Of Columbia Maryland	New Clubs	0	0	2
		Charter Members	0	0	49
		New Members	0	0	36
		Drops	0	0	256
		Net Growth	0	0	-157
26	Missouri	New Clubs	4	1	0
		Charter Members	111	23	0
		New Members	286	134	0
		Drops	408	365	0
		Net Growth	41	-184	0
Total		New Clubs	16	7	5
		Charter Members	472	233	137
		New Members	1875	1169	248
		Drops	2894	2305	1224
		Net Growth	-359	-782	-775

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
6	Colorado	New Clubs	1	0	1	0	0
		Charter Members	22	0	36	0	0
		New Members	285	275	205	199	144
		Drops	324	369	403	328	311
		Net Growth	16	-56	-127	-94	-139
17	Kansas	New Clubs	0	1	0	0	0
		Charter Members	1	22	3	0	0
		New Members	403	356	327	213	0
		Drops	533	531	516	431	0
		Net Growth	-76	-121	-136	-181	0
21	Arizona	New Clubs	0	0	1	0	0
		Charter Members	11	16	27	0	0
		New Members	361	317	325	0	0
		Drops	434	529	409	0	0
		Net Growth	21	-97	9	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	102	73	69	0	0
		Drops	140	132	125	0	0
		Net Growth	-35	-53	-47	0	0
38	Nebraska	New Clubs	0	1	0	0	0
		Charter Members	0	21	5	2	0
		New Members	216	221	169	106	130
		Drops	241	307	293	213	257
		Net Growth	-13	-53	-107	-86	-113
40	Arizona New Mexico	New Clubs	0	1	0	0	0
		Charter Members	0	24	0	0	0
		New Members	128	107	72	0	0
		Drops	176	164	158	0	0
		Net Growth	-20	-23	-76	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	60	57	78	55	61
		Drops	132	111	92	92	112
		Net Growth	-59	-50	-9	-33	-35
37	Montana	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	20	0
		New Members	0	0	0	106	87
		Drops	0	0	0	138	117
		Net Growth	0	0	0	1	-20
Total		New Clubs	1	3	2	1	0
		Charter Members	34	83	72	22	0
		New Members	1555	1406	1245	679	422
		Drops	1980	2143	1996	1202	797
		Net Growth	-166	-453	-493	-393	-307

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	8	6	20
		Drops	40	33	23	42
		Net Growth	-27	-25	-17	-20
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	38	27	4	0
		Drops	48	64	45	0
		Net Growth	-9	-34	-34	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	44	22	0	0
		Drops	83	94	0	0
		Net Growth	-7	-57	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	11	2	0	0
		Drops	7	17	0	0
		Net Growth	4	-14	0	0
38	Nebraska	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	21	16	5	15
		Drops	13	26	12	16
		Net Growth	29	-10	-6	0
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	14	0	0
		Drops	16	13	0	0
		Net Growth	-9	1	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	7	2	10
		Drops	7	16	5	7
		Net Growth	-1	-8	-3	4
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	1	6
		Drops	0	0	6	5
		Net Growth	0	0	-5	1
Total		New Clubs	1	0	0	0
		Charter Members	21	3	0	0
		New Members	139	96	18	51
		Drops	214	263	91	70
		Net Growth	-20	-147	-65	-15

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	92	64	38
		Drops	134	155	107
		Net Growth	-32	-86	-66
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	201	85	17
		Drops	280	246	198
		Net Growth	-71	-150	-170
21	Arizona	New Clubs	0	1	0
		Charter Members	2	24	0
		New Members	175	101	0
		Drops	258	374	0
		Net Growth	-36	-204	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	33	12	0
		Drops	42	42	0
		Net Growth	-7	-24	0
38	Nebraska	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	110	52	12
		Drops	130	78	105
		Net Growth	7	-23	-88
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	8	1	0
		New Members	60	34	0
		Drops	70	86	0
		Net Growth	1	-49	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	16	4
		Drops	46	35	35
		Net Growth	-28	-17	-31
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	6
		Drops	0	0	48
		Net Growth	0	0	-42
Total		New Clubs	1	1	0
		Charter Members	31	27	0
		New Members	688	364	77
		Drops	960	1016	493
		Net Growth	-166	-553	-397

MD Wise Analysis

MD	GMT Area	CA 1	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
4	California	New Clubs	28	19	7	0	0
		Charter Members	950	578	250	0	0
		New Members	2166	2032	1816	0	0
		Drops	2738	3381	2631	0	0
		Net Growth	673	-413	-309	0	0
19	British Columbia Idaho Washington	New Clubs	2	3	2	0	0
		Charter Members	68	84	60	10	0
		New Members	579	575	463	438	0
		Drops	746	810	654	758	0
		Net Growth	-20	-72	-38	-221	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	1	0
		New Members	0	0	0	62	31
		Drops	0	0	0	98	99
		Net Growth	0	0	0	-32	-64
36	California Oregon	New Clubs	1	0	0	0	0
		Charter Members	28	8	6	1	1
		New Members	307	298	289	253	160
		Drops	506	485	342	361	383
		Net Growth	-116	-122	19	-48	-163
39	Idaho Oregon	New Clubs	2	0	0	0	1
		Charter Members	46	1	0	8	24
		New Members	129	83	76	83	46
		Drops	172	176	187	172	123
		Net Growth	12	-80	-100	-57	-36
49	Alaska British Columbia Yukon Territory	New Clubs	3	0	0	0	0
		Charter Members	72	2	7	0	1
		New Members	287	283	246	0	208
		Drops	466	458	323	0	313
		Net Growth	-53	-146	-55	0	-85
50	Hawaii	New Clubs	1	0	1	0	0
		Charter Members	35	1	20	0	0
		New Members	173	108	147	0	0
		Drops	241	199	153	0	0
		Net Growth	-1	-62	29	0	0
46	California Nevada	New Clubs	1	1	1	0	0
		Charter Members	50	43	23	0	0
		New Members	137	127	151	0	0
		Drops	169	286	163	0	0
		Net Growth	37	-99	31	0	0
37	Montana	New Clubs	2	0	0	0	0
		Charter Members	52	0	0	0	0
		New Members	92	99	152	0	0
		Drops	175	135	163	0	0
		Net Growth	-14	-26	5	0	0
Total		New Clubs	40	23	11	0	1
		Charter Members	1301	717	366	20	26
		New Members	3870	3605	3340	836	445
		Drops	5213	5930	4616	1389	918
		Net Growth	518	-1020	-418	-358	-348

May (Only) Results

MD	GMT Area	CA 1	May-18	May-19	May-20	May-21
4	California	New Clubs	2	1	0	0
		Charter Members	57	36	0	0
		New Members	150	93	0	0
		Drops	336	255	0	0
		Net Growth	-98	-115	0	0
19	British Columbia Idaho Washington	New Clubs	1	0	0	0
		Charter Members	27	1	0	0
		New Members	52	34	13	0
		Drops	109	59	61	0
		Net Growth	-11	-20	-39	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	10
		Drops	0	0	3	12
		Net Growth	0	0	-3	-2
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	33	26	21	22
		Drops	55	24	22	27
		Net Growth	-15	5	1	-2
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	5	4	2
		Drops	21	25	18	1
		Net Growth	-8	-20	-14	2
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	34	19	0	15
		Drops	27	8	0	6
		Net Growth	12	11	0	9
50	Hawaii	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	3	10	0	0
		Drops	17	18	0	0
		Net Growth	-12	13	0	0
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	14	19	0	0
		Drops	17	17	0	0
		Net Growth	-1	5	0	0
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	9	0	0
		Drops	18	12	0	0
		Net Growth	-13	-3	0	0
Total		New Clubs	3	2	0	0
		Charter Members	87	58	0	0
		New Members	300	215	38	49
		Drops	600	418	104	46
		Net Growth	-146	-124	-55	7

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
4	California	New Clubs	8	7	0
		Charter Members	239	181	0
		New Members	871	493	0
		Drops	1787	1315	0
		Net Growth	-585	-568	0
19	British Columbia Idaho Washington	New Clubs	2	0	0
		Charter Members	60	10	0
		New Members	259	144	49
		Drops	392	349	358
		Net Growth	-34	-171	-287
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	10
		Drops	0	0	25
		Net Growth	0	0	-15
36	California Oregon	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	152	91	33
		Drops	338	184	147
		Net Growth	-167	-76	-107
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	1	2	1
		New Members	52	18	16
		Drops	61	58	63
		Net Growth	-4	-32	-34
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	123	82	0
		Drops	137	83	0
		Net Growth	-4	8	0
50	Hawaii	New Clubs	0	1	0
		Charter Members	1	34	0
		New Members	58	55	0
		Drops	158	102	0
		Net Growth	-89	-10	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	56	40	0
		Drops	124	87	0
		Net Growth	-59	-41	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	35	52	0
		Drops	68	57	0
		Net Growth	-29	-1	0

		2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
Total	New Clubs	10	8	0
	Charter Members	305	231	1
	New Members	1606	975	108
	Drops	3065	2235	593
	Net Growth	-971	-891	-443

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
11	Michigan	New Clubs	2	7
		Charter Members	95	150
		New Members	553	574
		Drops	865	989
		Net Growth	-128	-199
13	Ohio	New Clubs	2	4
		Charter Members	58	104
		New Members	548	407
		Drops	948	1035
		Net Growth	-255	-454
25	Indiana	New Clubs	0	1
		Charter Members	2	39
		New Members	526	391
		Drops	707	904
		Net Growth	-106	-366
Total		New Clubs	4	12
		Charter Members	155	293
		New Members	1627	1372
		Drops	2520	2928
		Net Growth	-489	-1019

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
11	Michigan	New Clubs	0	1
		Charter Members	0	26
		New Members	28	45
		Drops	49	137
		Net Growth	-19	-63
13	Ohio	New Clubs	0	1
		Charter Members	1	7
		New Members	18	47
		Drops	100	91
		Net Growth	-76	-33
25	Indiana	New Clubs	0	0
		Charter Members	0	1
		New Members	6	48
		Drops	45	92
		Net Growth	-35	-31
Total		New Clubs	0	2
		Charter Members	1	34
		New Members	52	140
		Drops	194	320
		Net Growth	-130	-127

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
11	Michigan	New Clubs Charter Members New Members Drops Net Growth	 2 59 60 416 -279
13	Ohio	New Clubs Charter Members New Members Drops Net Growth	 0 2 66 372 -274
25	Indiana	New Clubs Charter Members New Members Drops Net Growth	 0 11 43 353 -277
Total		New Clubs Charter Members New Members Drops Net Growth	 2 72 169 1141 -830

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
7	Arkansas	New Clubs	0	0
		Charter Members	32	5
		New Members	199	109
		Drops	327	390
		Net Growth	-79	-226
9	Iowa	New Clubs	1	0
		Charter Members	25	1
		New Members	408	320
		Drops	629	719
		Net Growth	-164	-358
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	277
		Drops	0	369
		Net Growth	0	-75
26	Missouri	New Clubs	0	0
		Charter Members	1	2
		New Members	425	415
		Drops	746	776
		Net Growth	-272	-313
Total		New Clubs	1	0
		Charter Members	58	8
		New Members	1032	1121
		Drops	1702	2254
		Net Growth	-515	-972

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
7	Arkansas	New Clubs	0	0
		Charter Members	0	3
		New Members	7	13
		Drops	29	56
		Net Growth	-21	-17
9	Iowa	New Clubs	0	0
		Charter Members	0	0
		New Members	10	41
		Drops	56	96
		Net Growth	-46	-54
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	33
		Drops	0	38
		Net Growth	0	-4
26	Missouri	New Clubs	0	0
		Charter Members	0	0
		New Members	26	81
		Drops	63	103
		Net Growth	-33	-17
Total		New Clubs	0	0
		Charter Members	0	3
		New Members	43	168
		Drops	148	293
		Net Growth	-100	-92

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
7	Arkansas	New Clubs Charter Members New Members Drops Net Growth	0 2 23 152 -123
9	Iowa	New Clubs Charter Members New Members Drops Net Growth	0 0 25 248 -215
26	Missouri	New Clubs Charter Members New Members Drops Net Growth	0 1 69 252 -166
Total		New Clubs Charter Members New Members Drops Net Growth	0 3 117 652 -504

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
23	Connecticut	New Clubs	3	0
		Charter Members	85	13
		New Members	303	223
		Drops	432	416
		Net Growth	-19	-143
33	Massachusetts	New Clubs	1	2
		Charter Members	31	57
		New Members	398	200
		Drops	497	511
		Net Growth	-26	-190
44	New Hampshire	New Clubs	1	0
		Charter Members	24	4
		New Members	148	193
		Drops	215	190
		Net Growth	-25	21
42	Rhode Island	New Clubs	0	1
		Charter Members	2	24
		New Members	67	41
		Drops	66	133
		Net Growth	9	-64
45	New York Vermont	New Clubs	0	0
		Charter Members	2	0
		New Members	61	43
		Drops	76	84
		Net Growth	0	-29
41	Maine	New Clubs	1	0
		Charter Members	28	2
		New Members	111	48
		Drops	149	173
		Net Growth	0	-110
Total		New Clubs	6	3
		Charter Members	172	100
		New Members	1088	748
		Drops	1435	1507
		Net Growth	-61	-515

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
23	Connecticut	New Clubs	0	0
		Charter Members	0	0
		New Members	34	34
		Drops	30	48
		Net Growth	9	-12
33	Massachusetts	New Clubs	0	0
		Charter Members	0	1
		New Members	13	33
		Drops	29	33
		Net Growth	-14	4
44	New Hampshire	New Clubs	0	0
		Charter Members	2	0
		New Members	15	48
		Drops	15	20
		Net Growth	3	31
42	Rhode Island	New Clubs	0	1
		Charter Members	0	21
		New Members	0	1
		Drops	1	23
		Net Growth	-1	-1
45	New York Vermont	New Clubs	0	0
		Charter Members	0	0
		New Members	-4	3
		Drops	1	5
		Net Growth	-4	-1
41	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	5	6
		Drops	11	9
		Net Growth	-6	-2
Total		New Clubs	0	1
		Charter Members	2	22
		New Members	63	125
		Drops	87	138
		Net Growth	-13	19

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
23	Connecticut	New Clubs	1
		Charter Members	33
		New Members	96
		Drops	170
		Net Growth	-24
33	Massachusetts	New Clubs	0
		Charter Members	1
		New Members	48
		Drops	257
		Net Growth	-188
44	New Hampshire	New Clubs	1
		Charter Members	25
		New Members	60
		Drops	108
		Net Growth	-20
42	Rhode Island	New Clubs	0
		Charter Members	0
		New Members	1
		Drops	23
		Net Growth	-22
45	New York Vermont	New Clubs	0
		Charter Members	1
		New Members	5
		Drops	12
		Net Growth	-3
41	Maine	New Clubs	0
		Charter Members	1
		New Members	8
		Drops	56
		Net Growth	-45
Total		New Clubs	2
		Charter Members	61
		New Members	218
		Drops	626
		Net Growth	-302

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
51	Puerto Rico U S Virgin Islands	New Clubs	2	0
		Charter Members	61	14
		New Members	179	222
		Drops	445	307
		Net Growth	-196	-52
60	Various	New Clubs	0	0
		Charter Members	1	12
		New Members	180	377
		Drops	231	196
		Net Growth	-27	227
Total		New Clubs	2	0
		Charter Members	62	26
		New Members	359	599
		Drops	676	503
		Net Growth	-223	175

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0
		Charter Members	1	0
		New Members	3	27
		Drops	15	16
		Net Growth	-10	15
60	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	7	60
		Drops	35	13
		Net Growth	-27	48
Total		New Clubs	0	0
		Charter Members	1	0
		New Members	10	87
		Drops	50	29
		Net Growth	-37	63

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs Charter Members New Members Drops Net Growth	3 37 88 124 10
60	Various	New Clubs Charter Members New Members Drops Net Growth	0 0 78 164 -78
Total		New Clubs Charter Members New Members Drops Net Growth	3 37 166 288 -68

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
18	Georgia	New Clubs	0	4
		Charter Members	1	110
		New Members	325	366
		Drops	461	612
		Net Growth	-92	-109
31	North Carolina	New Clubs	0	2
		Charter Members	25	56
		New Members	318	250
		Drops	631	593
		Net Growth	-227	-230
32	South Carolina	New Clubs	0	1
		Charter Members	7	31
		New Members	183	214
		Drops	391	350
		Net Growth	-170	-69
35	Aruba Bahamas Florida	New Clubs	1	6
		Charter Members	43	172
		New Members	475	671
		Drops	871	686
		Net Growth	-160	288
Total		New Clubs	1	13
		Charter Members	76	369
		New Members	1301	1501
		Drops	2354	2241
		Net Growth	-649	-120

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
18	Georgia	New Clubs	0	0
		Charter Members	0	0
		New Members	9	65
		Drops	27	88
		Net Growth	-15	-23
31	North Carolina	New Clubs	0	1
		Charter Members	0	20
		New Members	16	36
		Drops	56	66
		Net Growth	-38	-4
32	South Carolina	New Clubs	0	0
		Charter Members	2	0
		New Members	6	38
		Drops	31	12
		Net Growth	-23	29
35	Aruba Bahamas Florida	New Clubs	0	0
		Charter Members	1	0
		New Members	12	58
		Drops	70	63
		Net Growth	-50	12
Total		New Clubs	0	1
		Charter Members	3	20
		New Members	43	197
		Drops	184	229
		Net Growth	-126	14

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
18	Georgia	New Clubs Charter Members New Members Drops Net Growth	1 24 48 186 -108
31	North Carolina	New Clubs Charter Members New Members Drops Net Growth	0 0 46 259 -203
32	South Carolina	New Clubs Charter Members New Members Drops Net Growth	0 2 21 171 -139
35	Aruba Bahamas Florida	New Clubs Charter Members New Members Drops Net Growth	1 25 46 474 -378
Total		New Clubs Charter Members New Members Drops Net Growth	2 51 161 1090 -828

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021
12	Tennessee	New Clubs	1	2
		Charter Members	35	35
		New Members	277	302
		Drops	552	515
		Net Growth	-169	-133
30	Mississippi	New Clubs	1	0
		Charter Members	25	1
		New Members	136	112
		Drops	316	238
		Net Growth	-139	-83
34	Alabama	New Clubs	1	2
		Charter Members	28	61
		New Members	246	231
		Drops	370	427
		Net Growth	-76	-90
43	Kentucky	New Clubs	1	0
		Charter Members	23	0
		New Members	193	209
		Drops	389	422
		Net Growth	-147	-187
Total		New Clubs	4	4
		Charter Members	111	97
		New Members	852	854
		Drops	1627	1602
		Net Growth	-531	-493

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21
12	Tennessee	New Clubs	0	1
		Charter Members	0	7
		New Members	6	29
		Drops	65	48
		Net Growth	-54	-10
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	3	12
		Drops	26	43
		Net Growth	-21	-31
34	Alabama	New Clubs	0	0
		Charter Members	0	0
		New Members	2	31
		Drops	19	56
		Net Growth	-14	-21
43	Kentucky	New Clubs	0	0
		Charter Members	0	0
		New Members	3	54
		Drops	22	47
		Net Growth	-19	11
Total		New Clubs	0	1
		Charter Members	0	7
		New Members	14	126
		Drops	132	194
		Net Growth	-108	-51

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr
12	Tennessee	New Clubs Charter Members New Members Drops Net Growth	0 2 27 263 -214
30	Mississippi	New Clubs Charter Members New Members Drops Net Growth	0 0 22 115 -86
34	Alabama	New Clubs Charter Members New Members Drops Net Growth	0 0 33 92 -55
43	Kentucky	New Clubs Charter Members New Members Drops Net Growth	0 2 14 143 -118
Total		New Clubs Charter Members New Members Drops Net Growth	0 4 96 613 -473

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
19	British Columbia Idaho Washington	New Clubs	1
		Charter Members	18
		New Members	335
		Drops	677
		Net Growth	-243
Total		New Clubs	1
		Charter Members	18
		New Members	335
		Drops	677
		Net Growth	-243

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021
N	Maine	New Clubs	0
		Charter Members	0
		New Members	9
		Drops	22
		Net Growth	-12
Total		New Clubs	0
		Charter Members	0
		New Members	9
		Drops	22
		Net Growth	-12

